



# Young & Emerging Healthcare Businesses Delivering the future

1 March 2012

Location: GlaxoSmithKline R&D, Medicines Research Centre, Stevenage

A seminar and networking forum to give aspiring entrepreneurs and young healthcare businesses an insight into how to start-up, fund and grow innovative new companies.

The Young & Emerging Healthcare Business seminar brings together life science entrepreneurs, academics and start-ups to hear first-hand from those who know what it takes to build a successful business.

Together with practical support and guidance, including information on Technology Strategy Board schemes and R&D tax credits, the seminar will focus on the needs and issues of early-stage healthcare businesses, whilst also showcasing the businesses that universities help create.

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**PraxisUnico.**

PraxisUnico is the UK's leading organisation for commercialisation professionals.

This event will help young and emerging healthcare businesses to meet the challenges of:

- pitching for finance
- identifying what makes a fundable company
- understanding biotech business and potential pitfalls

There will also be the chance to network with colleagues facing similar challenges, and those who have raised capital and gone on to grow successful businesses.

Delegates will also be able to tour the new Stevenage Bioscience Catalyst, which is co-located on the GlaxoSmithKline Stevenage site.

- Addresses the challenges facing young and emerging healthcare businesses
- Network with colleagues facing similar challenges
- Meet experienced healthcare entrepreneurs
- Discover opportunities for successful partnerships and guidance on best practice

## Speakers

- **Keynote speaker: Ian Tomlinson, Senior Vice President, Head of Biopharmaceuticals R&D and Worldwide Business Development, GlaxoSmithKline** – an overview on the evolution of Domantis from academia, to small company status and then acquisition
- **David Phillips, Partner at SR One Corporate Venturing** – what makes a fundable company
- **Simon Tate, Chief Scientific Officer of Convergence Pharmaceuticals** – on his recent experiences in starting up a biotech company...what worked and what didn't
- **Jeff Errington, Director of the Institute for Cell and Molecular Biosciences at Newcastle University.** BBSRC Innovator of the Year (2009). Founder of Prolysis and Demuris on the challenges of setting up a biotech
- **Zahid Latif, Head of Healthcare at Technology Strategy Board** – how to engage with Technology Strategy Board programmes
- **Colin Hailey, Partner at Confluence Tax** – on R&D tax credits for SMEs
- **Martino Picardo, CEO at Stevenage Bioscience Catalyst** – on open innovation and new ways of working across the interfaces

Further speakers to be confirmed.

**Plus, 'Ask the expert' Q&A panel session**

## Registration fees

Places are limited. Early registration is recommended to secure your place.

PraxisUnico members: £125 | PraxisUnico non-members: £145

**For more information and to register [www.praxisunico.org.uk/events/other-events.asp](http://www.praxisunico.org.uk/events/other-events.asp)**

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[www.praxisunico.org.uk](http://www.praxisunico.org.uk) T. 01223 659950

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